



## Accelerate Your Speed to Market



RTG partners with Life Science organizations to create tailored real estate solutions that follow your strategy and product's life cycle.



We understand Healthcare & Life Science ecosystem fundamentals (including lab space, manufacturing, fill-finish facility requirements).



We can bring the right partners to you and accelerate your organization's market readiness.

## RTG SERVICE LINES



### ADVISORY

Strategic Planning  
Portfolio Optimization  
Project Feasibility  
Ownership & Capital Planning



### DEVELOPMENT

Project Launch  
Facility Planning  
Program Management  
Activation/Transition



### TRANSACTIONS

Landlord Representation  
Tenant Representation  
Acquisition/Disposition  
Due Diligence



### OPERATIONS

Property Management  
Technology Solutions  
Financial Management  
Lease Administration



### COMPLIANCE

Compliance Risk Assessment  
Compliance Program Development  
Remedial Measures  
FMV Opinions

RTG connects health systems, post-acute providers, life science organizations and their ecosystem partners to drive integrated healthcare. RTG improves the patient experience with our real estate solutions, enabling us to **save money** and **enhance care delivery for all stakeholders**.



### HOSPITAL & POST-ACUTE (Acute to Specialty)



### AMBULATORY (Outpatient)



### PRECISION MEDICINE (Personalized Medicine)



### LIFE SCIENCE RESEARCH (Small Batch)



### PRODUCTION (Ecosystem Distribution)

## REAL ESTATE SOLUTIONS

#### Inpatient / Acute-Care

Specialty Hospitals  
Emergency Dept.  
Intensive Care Units  
Transplant Centers  
Medical Labs  
Academic COE  
Long Term Care

#### Medical Office Building

Ambulatory Surgery  
Imaging  
Primary Care  
Urgent Care  
Telemedicine  
Oncology

#### Modified Ambulatory Space

Infusion Centers  
Genetic Testing  
Pharmacy (Robotics)  
Specialty Clinics  
Stem Cell Production

#### Wet/Dry Lab Space

Cell Analysis / Transfer  
Plasma Centers  
Blood Banks  
Biomarker Diagnostics  
Microplate Readers  
Biorepository  
Compounding Pharmacy

#### Innovation Centers

Bio-Parks  
Manufacturing Facilities  
Fill/Finish Facilities  
Supply Chain Distribution  
Data Centers  
APIs  
3D Printing – Plant

# Understanding the Current Landscape

RTG understands the evolving health care ecosystem and the challenges it creates for hospitals, life science organizations and their ecosystem partners.

Increasing cash demands to fund innovative strategies, the future of medicine, program development, and IT investments are shifting facility funding to third parties. To successfully keep pace with increasing demand, providers will benefit from a partner like RTG who can deliver comprehensive real estate solutions for integrated care delivery.



**25+ Years**  
Of Advisory  
Experience

**4,300+**  
Healthcare Access  
Points

**19M SF**  
Assets Under  
Management

**\$2.8B**  
In Completed Healthcare  
Transaction Volume

**\$1.1B**  
Development Projects  
Delivered

## CONTACT US



### Joe Krumdieck

Executive Vice President

404.942.3297 | [jkrumdieck@realtytrustgroup.com](mailto:jkrumdieck@realtytrustgroup.com)

Since joining RTG in 2003, Joe has participated in projects involving virtually every aspect of healthcare real estate planning, development, and asset management. Joe is an Executive Vice President / Principal and leads the Development service line as well as Life Science and the Florida market. Joe has served as an outsourced executive for health systems with leasing, operations, project management, and compliance responsibilities.

Atlanta | Greensboro | Houston | Johnson City | Knoxville | Nashville | Tampa

#### RTG RESOURCES

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