



**Aligning Strategy, Driving Growth**  
*Through Healthcare Real Estate*

Overview of  
**DEVELOPMENT  
SERVICES**

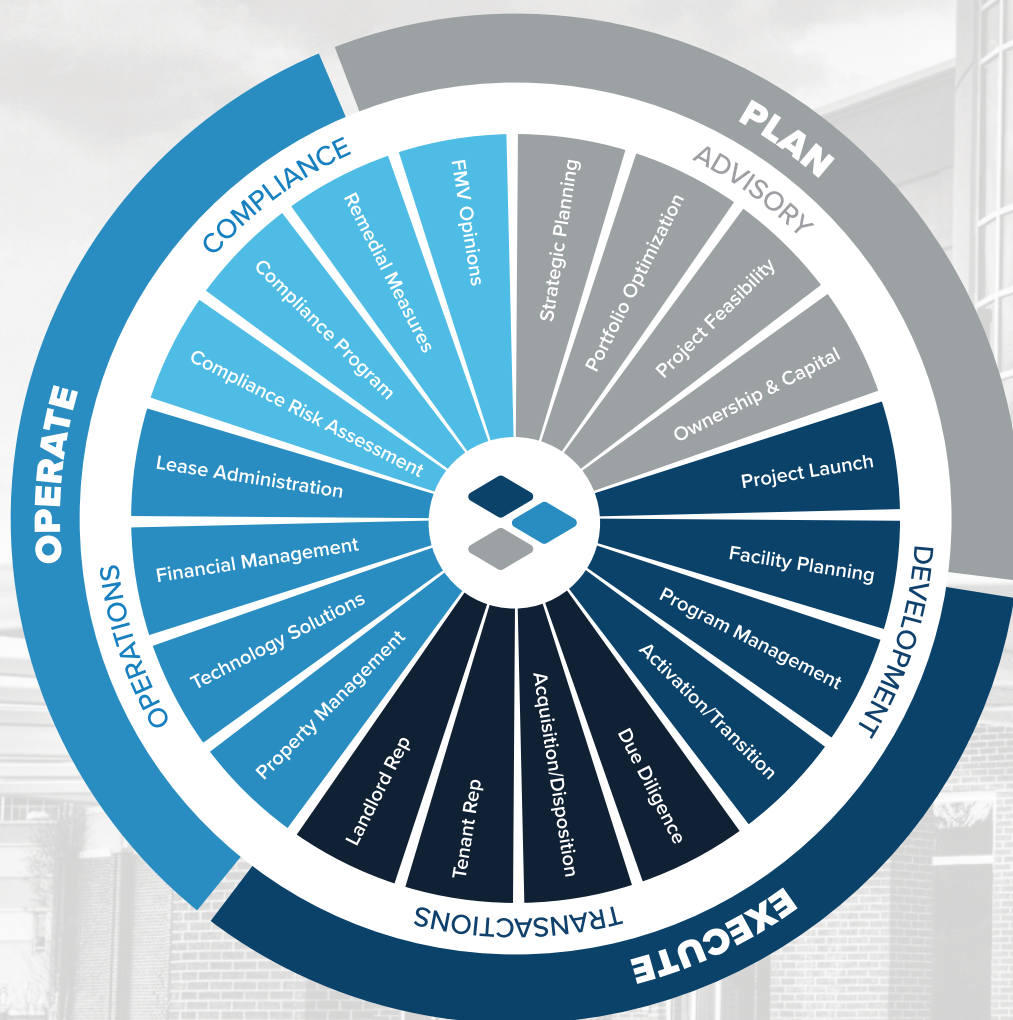






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## OUR HEALTHCARE SERVICES



### ADVISORY

Objective real estate advisory services spanning strategic, operational, and financial planning considerations.



### DEVELOPMENT

Professional program management services that ensure the successful delivery of acute care and ambulatory facility development.



### TRANSACTIONS

Achieving profitable and compliance-driven transaction objectives that follow the strategies of physicians and hospitals.



### OPERATIONS

Comprehensive real estate operations support, including property, facility, and financial management services.



### COMPLIANCE

Providing comprehensive analysis to ensure compliance with all applicable legal and regulatory requirements.



# COMPANY OVERVIEW

Realty Trust Group (RTG) provides innovative real estate solutions so that healthcare leaders **save money, manage risks, and enhance delivery of care.** We act as an extension of healthcare leadership teams to bring a comprehensive view of their real estate portfolio and empower the organization to utilize real estate as a strategic asset, not just the cost of doing business.

## RTG BY THE NUMBERS

**25+ years**

Dedicated to Serving the Healthcare Industry

**10 years**

Modern Healthcare  
Top Development Companies

**35+**

States Served

**5,000+**

Healthcare Access Points

**23M SF**

Assets Under Management

**\$1.3B**

Development Projects Delivered

**\$3.4B**

In Completed Healthcare  
Transaction Volume



From **conceptualization** to **completion**, we focus on your project so that you can focus on delivering quality care for the patients, staff, and visitors in the community you serve.

#### ACTIVATION / TRANSITION PLANNING

Punchlist & Closeout  
Move Management  
Staff Orientation  
Post Occupancy Assessment

#### PROGRAM MANAGEMENT

Construction Management  
Vendor Coordination  
Budget & Cost Tracking  
Schedule Management

#### FACILITY PLANNING

Operational Assessment  
Design Coordination  
Budget & Schedule Development  
Equipment & Technology Assessment

#### PROJECT LAUNCH

Mission / Charter  
Team Procurement  
Project Delivery Method  
Due Diligence



Modern  
Healthcare 2024

Construction and Design Survey  
TOP DEVELOPMENT FIRMS



## DEVELOPMENT

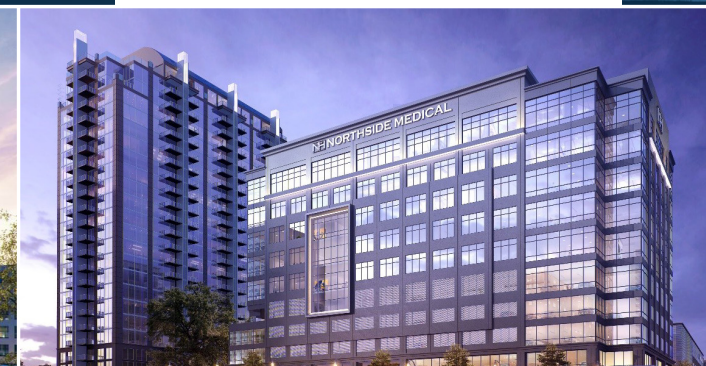
As stewards of your development services, the RTG team realizes the specific roles we must play to manage your programs effectively. Our team believes that **constant and effective communication** is essential to successfully carry out our responsibilities. RTG employs various tools that facilitate enhanced communication and collaboration between all team members all the while supporting the specific goals the owner has for each capital initiative.



Hamilton Health Care System  
Peoples Cancer Institute



East Tennessee Children's Hospital  
Scripps Networks Tower Expansion



Northside Hospital  
Midtown Medical Office Building



# CONTACT US



**Dan Maxwell, CCM**

Vice President Development Services

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Dan brings over 34 years of engineering and construction management experience, with 30 years specifically dedicated to healthcare clients. Dan has led Program Management and Owner's Representative teams for healthcare clients nationally, providing services from facility condition assessments to delivering phased, multi-year capital programs. Over his career, Dan has provided Program Management oversight for over one billion dollars in facility capital project initiatives. Dan understands the complex challenges and planning decisions his clients face, having worked as the Director of Facilities Planning & Development for two large multi-facility health systems in Metro Atlanta.



**Joe Krumdieck, CCIM**

Executive Vice President

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Since joining RTG in 2003, Joe has participated in projects involving virtually every aspect of healthcare real estate planning, development, and asset management. Joe is an Executive Vice President / Principal and leads the Development service line as well as Life Science and the Florida market. Joe has served as an outsourced executive for health systems with leasing, operations, project management, and compliance responsibilities.

The most powerful  
testaments to our  
work and value come  
from our valued  
client relationships.  
Please ask our  
clients what it's like  
to work with us.



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## RTG RESOURCES

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